



ATTACHMENT

FY 2015 - 16 Salary Ranges for UNC General Administration
Tier II Senior Academic and Administrative Officers (SAOs)
Revised as of October 14, 2015

Title	2014-15	2014-15	2014-15	2015-16	*** Market Range ***		2015-16
	Salary Range Minimum	Salary Range Midpoint	Salary Range Maximum	Overall Salary Range Minimum	50th	75th	Overall Salary Range Maximum
Assist. Dir. of Development for Annual Giving***	N/A	N/A	N/A	\$68,786	\$82,543	\$96,300	\$123,814
Assistant Director of Budget, Planning & Analysis***	N/A	N/A	N/A	\$79,885	\$97,500	\$111,838	\$143,792
Assistant Director of Development Major and Planned Giving**	N/A	N/A	N/A	\$68,786	\$82,543	\$96,300	\$123,814
Assistant to the Executive Director for Agency Management**	N/A	N/A	N/A	\$66,028	\$79,234	\$92,440	\$118,851
Assoc CIO for Applications Development & CTO -UNC Online	\$115,394	\$147,849	\$180,303	\$112,566	\$122,088	\$157,593	\$202,620
Assoc CIO for Information Technology Administration & Infrastructure	\$115,394	\$147,849	\$180,303	\$112,566	\$122,088	\$157,593	\$202,620
Assoc. General Counsel*	N/A	N/A	N/A	\$75,748	\$92,346	\$113,621	\$151,495
Associate Director for K-12 Programs****	N/A	N/A	N/A	\$61,950	\$74,340	\$86,730	\$111,510
Asst Dir Development for Corporate Support UNCTV**	N/A	N/A	N/A	\$55,029	\$66,034	\$77,040	\$99,051
Asst to VP Academic Planning	\$41,954	\$53,477	\$65,000	\$47,171	\$56,606	\$66,040	\$84,909
Communications Director NCCIU	\$50,000	\$62,500	\$75,000	\$52,182	\$62,619	\$73,055	\$93,928
Deputy Director SEAA Admin Serv & QC Division**	N/A	N/A	N/A	\$68,359	\$82,031	\$95,702	\$123,046
Dir. Employee Relations, Policy and Development***	N/A	N/A	N/A	\$92,592	\$102,780	\$119,971	\$154,248
Dir. University Benefits***	N/A	N/A	N/A	\$92,592	\$102,780	\$119,971	\$154,248
Director & General Counsel NC SEAA**	N/A	N/A	N/A	\$90,849	\$109,018	\$127,188	\$163,527
Director (Controller)*	N/A	N/A	N/A	\$88,761	\$108,333	\$124,265	\$159,769
Director Adm Services & QC**	N/A	N/A	N/A	\$85,449	\$102,538	\$119,628	\$153,807
Director Communications & Marketing**	N/A	N/A	N/A	\$77,957	\$93,548	\$109,140	\$140,323
Director Development UNCTV**	N/A	N/A	N/A	\$97,070	\$116,484	\$135,898	\$174,726
Director Financial Reporting & ERP Systems Integration*	N/A	N/A	N/A	\$79,885	\$97,500	\$111,838	\$143,792
Director for Enrollment Services and Outreach	\$47,500	\$64,250	\$81,000	\$66,788	\$80,145	\$93,503	\$120,218
Director for Special Projects and Strategic Assessment	\$45,768	\$57,381	\$68,993	\$52,434	\$62,921	\$73,408	\$94,382
Director GEAR UP NC	\$87,783	\$112,473	\$137,162	\$77,680	\$93,216	\$108,753	\$139,825
Director Guaranty Agency & Repayment Services**	N/A	N/A	N/A	\$85,448	\$102,538	\$119,628	\$153,807
Director of Budget and Business Enterprises***	N/A	N/A	N/A	\$88,761	\$108,333	\$124,265	\$159,769
Director of Competency Based Assessment & Education***	N/A	N/A	N/A	\$77,680	\$93,216	\$108,753	\$139,825
Director of Data Management and Analysis	\$90,000	\$110,000	\$130,000	\$77,520	\$94,543	\$108,528	\$139,536
Director of Data Warehousing	\$95,400	\$107,700	\$120,000	\$84,425	\$91,566	\$118,195	\$151,965
Director of Development & Partner Engagement****	N/A	N/A	N/A	\$52,182	\$62,619	\$73,055	\$93,928
Director of Digital Media**	N/A	N/A	N/A	\$68,520	\$82,224	\$95,928	\$123,336
Director of Educational Services and Grants UNCTV**	N/A	N/A	N/A	\$55,029	\$66,034	\$77,040	\$99,051
Director of Federal Government Relations	\$68,150	\$87,317	\$106,484	\$67,550	\$81,060	\$94,570	\$121,590
Director of Gift Planning	\$100,000	\$130,000	\$160,000	\$97,070	\$111,805	\$135,898	\$174,726
Director of Operations**	N/A	N/A	N/A	\$52,776	\$63,332	\$73,887	\$94,998
Director of Payroll	\$85,166	\$109,120	\$133,073	\$85,694	\$102,780	\$119,971	\$154,248
Director of Prior Learning Assessment & Military Credit***	N/A	N/A	N/A	\$77,680	\$93,216	\$108,753	\$139,825
Director of Production**	N/A	N/A	N/A	\$96,268	\$115,521	\$134,775	\$173,282
Director of Programs NCCIU	\$50,000	\$70,000	\$90,000	\$62,144	\$74,573	\$87,002	\$111,860
Director of Purchasing & Strategic Sourcing**	N/A	N/A	N/A	\$88,761	\$108,333	\$124,265	\$159,769
Director of State Government Relations	\$68,000	\$87,000	\$106,000	\$67,550	\$81,060	\$94,570	\$121,590



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	Salary Range Minimum	Salary Range Midpoint	Salary Range Maximum	Overall Salary Range Minimum	50th	75th	Overall Salary Range Maximum
Director of UNC Hosting Infrastructure and Services	\$80,000	\$115,000	\$150,000	\$98,271	\$117,925	\$137,579	\$176,887
Director Principal Fellow Program	\$87,783	\$112,473	\$137,162	\$75,350	\$90,420	\$105,490	\$135,631
Director Sponsored Prog.	\$99,000	\$119,500	\$140,000	\$93,662	\$119,844	\$131,127	\$168,592
Director, CFNC Resource Center	\$87,783	\$112,473	\$137,162	\$77,680	\$93,216	\$108,753	\$139,825
Director, Remote Database Administration Services	\$74,112	\$96,066	\$118,019	\$84,425	\$91,566	\$118,195	\$151,965
Executive Assistant to the Director & General Manager and Board Liaison**	N/A	N/A	N/A	\$47,171	\$56,606	\$66,040	\$84,909
Executive Assistant to the President****	N/A	N/A	N/A	\$47,171	\$56,606	\$66,040	\$84,909
Executive Director Classification and Compensation***	N/A	N/A	N/A	\$92,592	\$111,111	\$129,630	\$166,667
Executive Director NC Research Campus	\$92,172	\$118,096	\$144,020	\$93,662	\$119,844	\$131,127	\$168,592
Executive Director NCCIU	\$80,000	\$100,000	\$120,000	\$93,216	\$111,860	\$130,503	\$167,790
Executive Director, North Carolina State Approving Agency	\$87,783	\$112,473	\$137,162	\$77,680	\$93,216	\$108,753	\$139,825
Immigration Staff Attorney	\$85,982	\$110,164	\$134,346	\$73,042	\$83,111	\$102,259	\$131,476
Internal Audit Director***	N/A	N/A	N/A	\$103,364	\$124,037	\$144,710	\$186,055
Legal Assistant to the Vice President and General Counsel	\$40,047	\$52,524	\$65,000	\$55,411	\$66,493	\$77,575	\$99,739
On-Air Fundraising Producer**	N/A	N/A	N/A	\$50,311	\$60,374	\$70,436	\$90,561
Producer/Correspondent**	N/A	N/A	N/A	\$60,374	\$72,448	\$84,523	\$108,673
Producer/Director**	N/A	N/A	N/A	\$60,374	\$72,448	\$84,523	\$108,672
Senior Associate Director, Grants, Training & Outreach**	N/A	N/A	N/A	\$61,950	\$74,340	\$86,730	\$111,510
Senior Dir. of Content and Brand Mgmt.**	N/A	N/A	N/A	\$102,224	\$122,668	\$143,113	\$184,003
Senior Director Finance and Administration**	N/A	N/A	N/A	\$93,692	\$112,430	\$131,168	\$168,645
Sr. Dir. of Strategic Alliances**	N/A	N/A	N/A	\$102,224	\$122,668	\$143,113	\$184,003
Staff Attorney	\$60,000	\$80,000	\$100,000	\$73,042	\$83,111	\$102,259	\$131,476
Technical Contracts Officer	\$45,959	\$61,183	\$76,406	\$61,579	\$66,597	\$86,210	\$110,841
Univ. Compliance Director***	N/A	N/A	N/A	\$75,748	\$92,346	\$113,621	\$151,495
<i>*No range comparison; position previously SAAO Tier I</i>							
<i>** No ranges previously for UNC-TV and SEAA</i>							
<i>*** New position</i>							
<i>****Position vacant in 2014-2015</i>							